



Thomasville NC/Marietta GA - November 29, 2006 - Old Dominion Freight Lines has signed up to be the official Transportation Company of USA Wildwater and the USA Canoe/Kayak Team (USACK) for 2007. David Greene (Vice President) and Mitzi Ford (Pricing Director) worked with Wildwater Chairman John Pinyerd to extend the Old Dominion Freight lines pricing for 2007. Pricing will remain the same, although it will be subject to the 2007 General Rate Increase of 3-4% which will become effective by May.

ODFL is quick to recognize that they are doing much more than hauling our race boats, they are transporting our hopes and dreams too! In the post 9/11 era when flying with a boat is very difficult, Old Dominion is a "God send" for getting our boats to events like training camps, Nationals, and Team Trials!

How it works:

- The program represents savings of up to 80% and is limited to USA Canoe/Kayak Members for the purpose of shipping their **personal racing boats** (or boats they are buying). The freight must be prepaid at the time of shipping and ODFL prefers the use of credit cards.
- To eliminate damage, boats must be dropped off at ODFL terminals and picked up at ODFL terminals within 1 day of arrival (see packaging tips below). No more than 5 boats can be shipped from the same terminal on any single day.
- The Bill of Lading must show:
 - Shipper: USACK- Name of person - and the origin terminal address.
 - Consignee: USACK- Name of person - and the destination terminal address.
 - "Customer Pick Up", and their Name and Phone Number.
 - USA Racing Kayak – TOP LOAD ONLY – FRAGILE.
 - Note the Bill of Lading with "Apply rates in ODFL 2110 Item 10511"

IMPORTANT!

- **ODFL will not pay you for shipping damages.** Liability is limited to a maximum of \$5.00 per pound in the event of a total loss. You must carefully package and label your boat to eliminate shipping damages (see packaging tips below).
- For directions, phone numbers, and a Bill of Lading, visit www.odfl.com.



- You will also need to add a fuel surcharge (about 17%) to the pricing below:

Less than 700 miles	1 single kayak \$55	1 double kayak \$90
700-1199 miles	1 single kayak \$75	1 double kayak \$140
1200 miles plus	1 single kayak \$90	1 double kayak \$160

Packaging Tips:

- Minimize the additional weight you put in the boat. Don't add anything except a paddle and life jacket. Heavy boats don't get loaded on the top and get damaged in transit.
- Use a boat bag or bubble wrap to cover the boat. Over the top of this, make a custom cardboard shell that just fits over the boat (make sure to remove any old shipping labels). Make sure the ends are very secure and protected (your boat WILL get dragged).
- Add rope grab loops on both ends of the boat so it is obvious how to pick it up.
- SPEND THE 2 BUCKS it takes to get FRAGILE stickers. Plaster them all over the topside of the boat. Write the magic words "TOP LOAD ONLY" and "OLYMPIC KAYAK" on the fragile stickers.
- Make sure your contract information is on the boat in case it gets lost.
- Make sure the local Terminal knows what they are handling and you are going to cry because you can't race for your country if they lose or crush your boat.

If you have damage claim! Your claim must be verified by, and handled through the Wildwater committee! The maximum you can expect to receive in the event of a TOTAL LOSS is the refund of the shipping costs and \$5 per pound of boat weight.

If you find your boat has been damaged when you pick it up, you need to;

- Point out the damage to the Old Dominion terminal office, ask them to make a note of the damage on your bill of lading receipt. **DO NOT ASK THEM FOR A REFUND!** CONTACT THE WILDWATER COMMITTEE VIA WWW.USAWILDWATER.COM
- Submit a copy of your bill of lading to the Wildwater committee. The committee has a designated individual who will try to get you a partial refund of your shipping costs and in extreme cases, an additional refund of up to \$5 per pound of boat weight. As an example, if a 22 pound kayak, on its way from Atlanta to Seattle was destroyed, the Wildwater committee would ask for a refund of \$225. Boats are NOT INSURED and no additional liability will be accepted by the carrier. If a boat is damaged but still serviceable, the Wildwater Committee MIGHT ask for a partial refund of shipping fees ONLY.



- While the Wildwater Committee will help you try to get a partial refund, the Committee accepts NO RESPONSIBILITY for loss or damage to your boat(s).